

Administration

Sales Cloud Concepts

- Home page, Tabs, Apps, Tab Home Pages, Record, Detail Page, Related lists and Sidebar
- Understanding Leads and Opportunities
- Adding A Lead
- Adding An Account
- Edit An Account Record
- Adding A Product To An Opportunity
- Sales ID
- Adding A Task
- Connect To Microsoft Outlook
- Send And Add An Email
- Logging A Call
- Document Tab
- Web to lead
- Web to case
- Assignment Rules
- Auto response Rules
- Sales automation
- Converting A Lead
- Team Contacts
- Adding An Opportunity
- Adding A Contact
- Creating A View
- Activity History
- Submitting A Case
- Campaigns Partner Roles Portals
- Communities

Standard SFDC Applications

- CRM Content
- Chatter
- Knowledge
- Entitlements & Service Contracts
- Answers
- Mobile
- Customer Portal Partner Portal
- Force.com Sites

Sales force.com Overview

- overview of products
- Sales cloud and jigsaw
- Service cloud and Remedyforce
- Social Chatter and Radian6
- Custom Force.com, Database.com, Heroku
- App exchange
- Editions and pricing

Service Cloud Concepts Create Case

- Researching and Resolving Cases
- Communicating the Outcome
- Automate case management
- Capturing and associating cases efficiently
- Helping customers helping themselves
- Improving productivity
- Manage Cases

Security

- User Security and Authentication
- Session Security Network
- Security Security Tokens
- Data Security

Standard Objects

- Account
- Person Account
- Contact
- Lead
- Campaign
- Opportunity
- Quote
- Product and Price Bank
- Case
- CRON Trigger

Managing Users

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- Profiles
- Roles
- Groups
- Queues
- Permission Sets

Securing and Sharing Data

- Object-Level Security
- Field- Level Security
- Record-Level Security
- Field Accessibility
- Record Types

Automate Business Process with Workflow Developing Approval Processes

- Formulas
- Syntax
- Object Formulas
- Where Do I Use Them?
- Workflows & Business Rules
- Visualforce
- Limitations
- Best Practices
- Predefined Function and experiment

Going Global

- Divisions
- Locale
- Currencies
- Advanced currency Management
- Translating the User Interface
- Import
- Export
- Using Analytics
- Running Dynamic Reports
- Custom Report Types
- Dashboards
- Analytic Snapshots

Overriding Link, Tabs and Label

Sending Mass Email Importing Data

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- Import Data wizard
- APEX Data Loader
- From Command Prompt

Monitoring your Org

- Debug Logs
- Email Logs
- Login History
- View Setup Audit Trail
- Time-based Workflow
- Scheduled Job
- Outbound Messages
- Apex Job Queue
- Import Queue
- Mass Email Queue
- Case Escalation Rule Queue
- Entitlement Process Queue
- Bulk Data Load Jobs

Advanced Topics:

- Work.com
- Global Actions
- Knowledge Apps

Salesforce Development

Project Related

- Resolving User Issues In Project
- Importance of User In Application
- Real time project explanation and Project Business Process
- Project Development Life Cycle
- Project Management Tools
- Sandbox and UAT
- Change Set
- Deployment
- Production

Before Start Development

- Enable Development Mode
- MVC Architecture

- Developer Console Usage
- Query Editor Usage
- Execute Anonymous Window
- Create Class Using Developer Console and Visualforce Using Developer Console
- Test and Debug Using Developer Console
- Installing Eclipse

Visualforce Pages

- Comparison With HTML Tags
- Create VF Using URL, Developer Console, Standard Navigation and Eclipse

Data Sources In Visualforce

- Apex Class Variables
- Parameters Using URL
- Global Standard Objects or Custom Objects
- Static Data

Pageblock Tags

- Pageblock
- PageBlockSection, SectionItem
- PageBlock Button and Location
- CommandButtons and Actions

Input Components

- InputText, InputField and InputSecret
- InputHidden
- InputFile

Select Components

- SelectOption
- SelectOptions
- SelectCheckBox
- SelectRadio

Message Tags

- PageMessage
- PageMessages

Panel Tags

- PanelBar
- PanelBarItem
- PanelGrid
- PanelGroup

Other VF Tags

- Column
- CommandLink
- Detail
- Facet
- Form
- Iframe
- Image
- include script
- Include Page
- ListViews
- Repeat
- Tab and Tab Panel
- Render,Rerender,RenderAs
- Passing parameters
- Creating VF Tabs
- Realted List
- Enhanced List

List Views

- Creating Views
- PageBlockTable ListView
- DataTable
- DataList
- Repeat

Action Components In Visualforce

- ActionSupport
- Action Function
- ActionStatus
- ActionRegion
- ActionPoller

Real Time Topics With Visualforce

- Usage of Static Resource In VF
- Overriding Buttons, Links and Tabs with VF
- Dynamic Visualforce Binding
- Integrating Email with Visualforce
- Visualforce Templates
- Generate Visualforce page as PDF, Word Document
- Real Time Scenarios
- Overview on Single Page Web Application
- Dependency Injection
- Controller, Directives
- Filters, Model
- Scope, Service
- Expressions, Module

Usage Of CSS In Visualforce

- Create CSS Class
- Internal CSS
- External CSS
- Static Resource In External CSS
- Bootstrap Usage in Visualforce
- Realtime Scenarios

Usage Of JavaScript

- JS Functions Usage in Visualforce
- JS DOM Usage in visualforce
- JS Events Usage in Visualforce
- JS Validations In Visualforce
- Internal JavaScript
- External JavaScript
- Realtime Scenarios

Usage Of jQuery In Visualforce

- Using Less Code In Visualforce
- JQuery Static Resources
- URL Plugins
- AutoComplete

Usage Ajax In Visualforce

- Overview on Connections
- Ajax SOQL
- Ajax DML

Usage Of Angular Js In Visualforce

OOPS (Object Oriented Programming)

- Fundamental and Properties
- Variables
- Identifiers
- Data types
- Access Modifiers
- Methods
- Conditional Statements
- Exceptional Statements
- Class syntax writing
- Constructing Method
- Reference Variables
- Setter Method
- Getter method
- Constructors
- Class Properties
- Return Statements
- Inheritance
- Abstarction
- Polymorphism
- Encapsulaion
- Creating Wizard Class
- Wrapper Class
- Usage Of properties in sfdc

APEX

Collections

- List class-Scenarios
- Set class-Scenarios
- Map class-Scenarios
- Advanced Example Programs

SOQL And SOSL

- Overview on SOQL,SOSL
- Fetching Records on VF Using SOQL
- Inserting Records from VF to Salesforce
- Debug Logs
- Static SOQL
- Dynamic SOQL
- Relational SOQL(p-c,c-p)
- Functional SOQL(Aggregate,Date)
- Creating Interfaces Using SOSL
- Governing Limits on Apex
- RealTime Project Scenarios

DML Operations

- DML STATEMENTS VS DATABASE CLASS METHODS:
- Database DML Operations
- Insert Statement
- Update Sattements
- Upsert Statement
- Delete Statements
- Undelete Statements
- Merge Statements
- Rollback operations
- SavePoint In DML
- Realtime Rroject Scenarios

Controllers In APEX

- Standard Controller
- Standard Set Controller
- Custom Controller
- Controller Extensions

Schema Programming

- Objects
- fields
- Selected Options
- Email Service Using Apex Class

- Overview Of Email Sending
- Outbound Email Service
- Inbound Email service
- Email Service Using Templates
- Sending PDF Attachments
- Sending VF Attachments
- Mass Email Message Sending
- Creating Methods for Sending Emails
- Syntax for Send Emails
- Realtime Scenarios

Custom Setting

- List Custom setting
- Hierarchial Custom Setting

Asynchronous APEX

- Future Method-Long Running
- Queueable Apex-Chain Jobs
- Batch Apex-LargeDataVolumes
- Scheduled Apex:Run On Schedule
 - Implementantion
 - Invoking Future Method from Schedule
 - Schedule Using Point and click
 - Schesule Using Code Customization

Batch APEX

- Iterable Class
- QueryLocator
- GetQueryLocator
- Start Method
- Execute Method
- Finish Mehtod
- Sending Email From finish Method
- BatchableContext
- Debug Batch Apex
- Creating Future Methods in Batch Apex
- Implememnting Database.AllowCallouts
- Call Batch In a Batch

- Serialize Batch By Batch
- RealTime Scenarios

Apex Triggers

- Overview On Triggers
- Trigger Events
- Before Triggers
- After Triggers
- Insert Triggers
- Update Triggers
- Delete Triggers
- Undelete Triggers
- New
- Old
- NewMap
- OldMap
- Recursive Triggers
- Validation Rule with Trigger
- Workflow with Trigger
- Invoking Batch Apex,callouts from trigger
- Invoking Schedule,Future Methods from Trigger
- RealTime Scenarios on Each Topic

- JSON Class, Generator Class, Parser, Serialization
- JSON Deserialization
- XML CLASSES IN WebServices
- HTTP Callouts
- Creating APEX WSDL File
- Integration Using SOAP API
- Integration Using REST API
- Real Time Scenarios

Test Class

- Overview on Test classes
- StartTest,StopTest
- Test Class on Apex class, Batch APEX, Schedule Apex and Triggers

Programmatic Integration

Integration and WebServices

Definition Of Integration and WebServices

Purpose Of WebServices

- Types Of Web Services

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